



Inman News

16,000 Realtors closer to paperless transaction

State association partners with Zodas for electronic service

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The Indiana Association of Realtors has taken steps toward the paperless real estate transaction for its 16,000 Realtor members through a new partnership with [Zodas](#).

Zodas provides document protection, access and paperless transactions to real estate brokerages nationwide. The service reduces broker and agent liability, increases efficiency and gives consumers access to their home sale or purchase documentation.

For instance, Jim Gable, an agent using the Zodas system, said he used Zodas to scan a note he never would have kept otherwise. "A year later I was sued and that note has proved my savior," he said.

Zodas was first developed four years ago by National Realty Systems for one of its clients, Century 21 Realty Group Companies. Brad Dick, the company's vice president of sales, noted the company's expansion over the last few years.

Zodas VP of Sales Brad Dick said, "Our first clients were in the state of Indiana so it only made sense for us to first partner with the IAR."

**Visit ZODAS at www.ZODAS.com,
Call 1-317-558-7883, or e-mail us at
makecontact@zodas.com**

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